

DESIGN SCAPES INC.



Outdoors Design and Build

Serving Hardscaping and Landscaping Needs Locally

- ✓ End-to-end Services—Design Studio To Complete Implementation
- ✓ One Project, One Customer At A Time Policy
- ✓ Written Project Schedule / Delivery Schedule / Payment Schedule—And We Stick To It
- ✓ Project Custom-Designed To Enhance Your Unique Property
- ✓ Efficient Landscape Design
- ✓ Sustainable Plantings That Thrive In Your Micro-Climate
- ✓ Drip Irrigation Systems Designed For Deep-Rooted Plants

Call: [424-345-6486](tel:424-345-6486) - Email: contact@design-scapes-inc.com - Website: www.design-scapes-inc.com

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How Do We Work?

A landscape or hardscape project is an investment that can add a lot of value to the property's resale value, so it needs to be done right and without defect. That is why we have designed a streamlined, transparent process to ensure our customers' outdoor design dreams become a reality. We follow a 2-phase process, design, and implementation.

Design Phase:

Step 1: You get a one-on-one consultation with an award-winning landscape designer, Sina Kamran. In this consultation, we discuss your goals for the space and your vision of the design. After, we generate detailed line itemized project estimate for your new outdoor space.

Step 2: We generate a design concept so you can envision the new concept and all designs go through an extensive revision stage, where we review all different layouts, patterns, material types, and colors. The revision stage eliminates unexpected change orders and project delays and enables us to deliver your project per schedule.

Step 3: You receive a final and firm installation quote once the Design Phase is completed and all work is identified. Your project installation is scheduled as soon as you approve the final project plans. Please note that lead time is usually three to five weeks from approval.

Implementation Phase:

Now begins the physical work! You will know exactly what is happening each day due to the detailed project and work schedule that shows orders, deliveries, installation dates, and payment due dates.

During the implementation phase, I will be present on-site, supervising the project from start to finish as eagle-eyed supervision prevents aesthetic or functional mistakes.

Who is working? Our team includes only in-house workers with decades of experience and expertise in their area of specialty. *(We never sub-contract our work to others or hire day laborers.)* All workers are bonded, and Design Scapes Inc. is fully licensed under C27 Landscaping and General B licenses.

Our Craftsmanship Warranty:

At Design Scapes, Inc., we deliver top-notch services you can trust. We're so confident about the quality of our service and our crew's workmanship that we put it under warranty. With our craftsmanship warranty, you can invest in beautifying your outdoor space without worrying about losing money on dying plants, inferior quality, or materials.

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Estimate, Pricing, and Payment

Complimentary Estimate:

After an initial survey of the outdoor space, we provide an initial consultation. While drawing inspiration from your property and listening to your dreams, we point out possibilities and discuss potential issues.

Afterward, we make a point of providing an accurate bid rather than bidding low to get the work. ***You have our promise.***

Pricing:

Each project is custom-designed, and the cost depends on the design. On average, you can expect to invest up to 7% of your property's value for a completely new outdoor space.

We pride ourselves on providing completely transparent pricing with no hidden fees or mystery numbers. ***How do we do this?***

Our quote is based on existing site conditions, local codes, and the material and designs already determined by the customer. You know what your costs are upfront before any work starts. If there are any change orders, they are quoted and approved by the client first, leaving a fully-documented paper trail.

Please note the following:

- The design phase cost is approximately 2%-5% of the total installation cost.
- If needed, we work with you to accomplish your project in stages—rather than diminish your vision.
- Labor cost is based on what it takes to do the job right with a professional crew.

Payments:

Keeping with complete transparency, you will get a payment schedule with your project schedule. Unlike other companies, you only pay for labor and materials delivered up to the payment date; you're not paying in advance so we can buy materials!*

We accept credit cards, check, cash, wire transfer, Venmo, and Zelle for payment.

*Please note that if you choose to implement your project in stages, the Design Phase is completed and paid for before executing the first stage.

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